



NEWSLETTER

Winter 2010

Production, education and marketing of quality roundwood products

President's Message

It doesn't seem possible, but it's just about time for the annual meeting. It is during these times of scratching and clawing to survive that the annual Roundwood meeting takes on special importance. To find that others are facing the same challenges and that these challenges are not unique to you creates a sense of assurance that we are going to make it. The line between tenacity and foolishness moves back towards the tenacity side and reaffirms that we are not being foolish in our endeavors to increase the viability of our businesses. This concludes the philosophical motivation for coming to the annual meeting. BE THERE, PLEASE.

As we move to the pragmatic motivation for coming to the annual meeting, I can assure you that it is one heck of a good time. To see friends, laugh, share a beverage together, and yes the mocking and badgering of one another, all contribute to a great time together. BE THERE, PLEASE.

On Thursday, March 18th there will be a recertification class for the treaters. I currently don't have the specifics, but they will be forthcoming. If you need further information contact Darrell Miller. You can reach his home telephone number through Clancy, MT information if you need to call him late at night.

There will be four openings for the board of directors. If you would consider serving in one of these positions, please contact Darrell Miller.

This organization benefits you to the degree you participate.

In the way of a summary, mark March 18th and 19th for this year's annual meeting. The social will be on Thursday evening of the 18th and the meeting will begin at 9:00 Friday morning. (Registration begins at 8:00) We have a great agenda, great speakers, and of course we are meeting at a great facility at the Hilton Garden Inn of Missoula. I look forward to seeing all of you. BE THERE, PLEASE.

—Norman Tyser, President

In Remembrance

Rich Zacharias wrote to let the IRA know Ed Zacharias of Zedco Industries passed away on September 9th 2009. "He remained very active in our business right up to the end, and he often talked about making one last trip through to see all his friends and associates." The IRA extends sympathy to the Zacharias family.

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Minutes

2009 Winter Meeting
IRA Board of Directors
Teleconference Meeting Minutes

Date of Meeting: December 3, 2009
Meeting started at 9:00 AM MST
Minutes taken by Rich Lane, Secretary
Attendees: Board of Director members participating included Norm Tyser, Mike Sterling, Darrell Miller, Kal Kovatch, Craig Rawlings, Rich Lane & Executive Administrator Karen Kovatch.

Open Meeting – 9:00 AM MDT, President Norm Tyser presiding.

Previous Meeting Minutes – Kal made the motion and Darrell seconded the motion to approve the Fall 2009 minutes. The Fall 2009 minutes were approved and accepted by the Board of Directors as presented.

Old Business –

Board Member Recruitment – There are two board members whose terms will be completed in March of 2010 and they are not eligible for another consecutive 3 year term at this time. Norm appointed a 3 person nominating committee consisting of Darrell as chair, Mike Sterling and Bill Baker whose task is to provide a slate of potential new board members willing to serve if elected. Those nominees will be presented at the Annual Meeting in March of 2010 when the election will take place. It is within our by-laws that members can also nominate nominees from the floor at that meeting.

Quality Control Brochure – Mike reported on the status of the updating and printing of the

Quality Control Brochure. Osmose is helping with the project and Mike will send it to the Board for review.

Treasurer's Report – IRA Treasurer Kal Kovatch reported a cash balance of \$10,312.76 as of 12/3/2009. There is \$7,071.32 in the Vanguard account. The remaining balance of \$3,241.33 is in the Association checking account. Kal noted that the total amount is within \$100 of the account balance 12 months ago. Darrel made the motion and Craig seconded a motion to approve the Treasurer's report, which passed unanimously.

New Business –

2010 Annual Meeting – Discussions regarding the 2010 Annual Meeting represented the major topic of the meeting. The next annual IRA meeting is scheduled for Thursday March 18th through Friday March 19th, 2010 in Missoula, MT at the Hilton Garden Inn. Darrell is working hard to plan the Wood Treating recertification seminar that will occur on Thursday afternoon – about a 4-5 hour session to start about 12:30 pm. Attendees will earn 6 continuing education credits towards certification. Regarding speakers, so far Montana State Extension Forester Peter Kolb has committed to speak. Darrell is contacting Todd Morgan, head of the Forest Products division at the University of Montana Bureau of Business & Economic Research. Craig is contacting Dave Atkins, Bio-energy expert with the U.S. Forest Service – Region One and Angela Farr, Bio-energy expert with the Montana Department of Natural Resources & Conservation – Forestry Division. Darrell is also talking with Steve Marks, owner of Marks

...Continued on next page ➡

Minutes continued...

Lumber, to speak about his experiences with the 30,000 acre, 10 year BLM Forest Stewardship Project his company is responsible for completing. Rich will contact Brian Kerns who has developed and build the Biomax wood chip gasifier prototype for a demonstration. Norm expressed how impressed he was with the Wyoming and Montana State Forester's presentations the last two years and we may invite one of them back

to speak or ask Bruce Vincent, head of the Provider Pals natural resource education program to attend if there is time for another speaker.

Adjourn – The quarterly board meeting of the Intermountain Roundwood Association adjourned at 10:10 am MST.

-Rich Lane, Secretary

22nd Annual IRA Meeting and 6th Annual Social

The 2010 IRA Annual Meeting will be on **Friday, March 19th**, 2010 in Missoula, Montana. Registration begins at 8:00AM and the meeting starts promptly at 9:00AM.

Location: The meeting will be held at The Hilton Garden Inn, 3720 North Reserve Street. Exit 101 off I-90. (406) 532-5300
www.missoula.gardeninn.com

Lodging: Reserve your room at the Hilton by March 4th 2010 and receive the IRA rate of \$99 plus tax. Call toll free: 1 (877) 782-9444.

Lunch: The noon meal will be available on the 19th for \$10.

Meeting Registration Fee: IRA members do not pay a registration fee. Cost for non-members is \$10.

IRA Social: Plan to attend the 6th Annual IRA Social which we dedicate every year in memory of Joanna Dixon. The social begins the evening before the meeting at 6PM on **Thursday, March 18th** at The Hilton Garden Inn. No host cocktails will be available and there will be a pasta dinner served at 6:30PM.

Visit our Vendors

The vendor tables will be located in the 3200 square foot Rotunda adjacent to the meeting room. As always, there will be many breaks during our meeting to allow members and meeting attendees to visit and peruse the various vendors. Vendors already committed:

- Missoula Saws, Inc.
- Hamilton Hinge Company
- Pennsylvania Lumbersmens Mutual Insurance Company
- Creative Solutions for Trees

To reserve a table contact Karen Kovatch at (406) 677-2932 or email info@roundwoodassociation.org

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22nd Annual IRA Meeting Tentative Agenda

Friday, March 19th 2010 🌲 Hilton Garden Inn 🌲 Missoula, Montana
BUSINESS, BEATLES & BIOMASS

8:00AM	<i>Registration- North Rotunda</i>	Kalvin Kovatch, Treasurer
9:00	<i>Welcome & Introductions-Salons A & B</i>	Norman Tyser, President
9:15	<i>Utilization in German Forests</i>	Peter Kolb, MSU Extension Forestry Specialist
10:15	<i>Break</i>	
10:30	<i>Introduction of Board Nominees</i>	Norman Tyser, President
10:45	<i>Timber, Business & Stewardship</i>	Steve Marks, Marks Lumber
11:15	<i>Break</i>	
11:30	<i>Air Quality Effects on Woody Biomass</i>	Angela Farr, Fuel for Schools
12:00PM	<i>Lunch- Salon C</i> <i>Outdoor Demo BioMax 25</i>	Signature Roasted Meat Buffet Brian Kerns, University of Montana
1:00	<i>USDA Programs & BCAP Update</i>	Dave Atkins, USFS
1:30	<i>Woody Biomass Supply & Availability</i>	Todd Morgan, Director of Forest Industry Research, University of Montana
2:00	<i>Election of Officers & Adjournment</i>	Norman Tyser

Big Business

Register today and attend the annual meeting where **TWO** lucky winners will be drawn to receive a \$250 Cabela's Gift Card!

The cards can be redeemed three ways: by visiting one of the 28 store locations, by shopping online at www.cabelas.com or by ordering through their catalog. As the "World's Foremost Outfitter" their master catalog is the size of a phone book!



Annual Meeting Speaker Profiles

Todd Morgan is a Certified Forester and active member of the Society of American Foresters, currently serving on the Committee on Forest Policy. He was past chair of SAF's Ethics Committee and a past chair of SAF's Philosophy & History Working Group. Todd earned a BA in Philosophy and BS in Forest Science at Penn State before coming to Montana to earn his MS in Forestry at UM. Todd has worked at the BBER since 2001, researching the forest products industry in Montana and other western states. His presentation at the IRA meeting will highlight some of the work he has done with Montana's Biomass Working Group, which is actively studying the potential for development of a sustainable woody biomass energy industry in Montana.

Steve Marks is a fourth generation Montanan. Steve's great Grandfather settled in Clancy Mt. in 1892. Through the years Steve's Grandfather and Father sawed timber to compliment their ranching operation.



Sherry Pfendler of Pfendler Post & Pole reminds us that all work and no play makes Jack a dull boy. Nice sheep, Sherry!

In 1975, at 16 years old, Steve started falling timber for an area logger and cutting posts and poles for his brother Gary. This experience put sawdust in his blood that has only thickened with time. Steve graduated from Jefferson High School in 1977 and for the next thirty two years has worked on his master's degree in perseverance. Steve worked in the home construction business for one year, saving enough money for a down payment to purchase a dozer and starting logging in 1979. This quickly grew into skidders, trucks, loaders and fallers.

With the crash of the market in the early 80's, Steve scaled back. He kept his dozer, rigged up an old self loader, cut and skid on the family ranch and hauled into a local mill for a couple of years while helping his Dad feed and calve cows. In 1984 Steve took over the family ranching operation. In 1989, with struggling cattle prices, it became apparent that there was a need for another source of income if the ranching operation was going to survive. It was then that Marks Lumber was officially established. Steve refurbished the old mill and started cutting railroad cross ties, guardrail posts and rough lumber and has continued a series of progressive wood product ventures to this day.

Currently Marks Lumber is in the business of sawmilling, logging, grinding and colored mulch. They specialize in Douglas Fir products including Select Structural Beams and Circular Sawn flooring. The newest venture is the addition of a bagger to continue to add value by bagging sawdust, planer shaving and colored mulch. ☺

Recertification Tentative Agenda

Intermountain Roundwood Association
Montana Department of Agriculture

Pesticide Recertification Class
Wood Preservation

Thursday, March 18th 2010



12:30PM *Registration*

1:00 *Introduction & Overview* Janet Kirkland, Montana Department of Agriculture

1:15 *Basics of Wood Treating* Jim Basler, Osmose

1:45 *Plant Regulatory Considerations* Gus Staats, Osmose
OSHA, EPA, Dept of AG

2:15 *Break*

2:30 *Plant Regulatory Considerations* Gus Staats, Osmose
Continued

3:00 *Preservative Systems* Brian Delbrueck, Viance

3:30 *CCA – RED* Darrell Miller, Marks-Miller Post & Pole, Inc.

4:00 *Break*

4:15 *Copper Napthanate* Randy Gross, Copper Care Wood Preservatives

5:00 *Adjournment* Janet Kirkland, Montana Department of Agriculture

Contact Director, Darrell Miller for more information.



Roundwood Joke of the Quarter

Did you hear about Steve and Norm nailing up rails on their buck fence? Steve notices Norm throwing away about every second nail, "What are you doing?" he asks. "The heads are on the wrong end," Norm replies. "You idiot, save them for the other side," Steve retorts. 🗡️

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Membership Information

Thank you for inquiring about the Intermountain Roundwood Association.

Our organization is a nonprofit corporation representing the economic, educational, and social interests of roundwood producers. Anyone engaged in or interested in the harvesting, manufacturing, or marketing of small roundwood and associated products is eligible for membership in our organization.

Our association has been working for a consistent and stable supply of raw materials; presenting a united voice to government agencies and congressional delegations on those issues facing our association; working with government agencies on hazardous waste disposal alternatives; working to find State and Federal loan opportunities for small businesses; locating new out of region markets for members products; providing information on State and Federal Regulations; distributing a quarterly newsletter with pertinent information; providing advice to members in their dealings with governmental regulatory and land management agencies; and educating the public on the need to thin timber stands to provide a healthy environment and prevent stand-destroying fires.

Meetings

Members are encouraged to participate in the quarterly director meetings throughout the year as well as our annual meeting. The board conducts four meetings, usually two teleconference meetings and two physical meetings each year. Members are welcome to raise concerns and contact directors with specific issues and any questions.

The next Board of Directors meeting will be on **March 19th 2010** following the annual meeting in Missoula, MT. All members are welcome and encouraged to participate. Contact IRA President, Norm Tyser for more information.

Advertising

Business Directory Ads:
Contact Gary Marks (406) 933-5981 or gary@marks-miller.com

IRA Website

Log on at:
www.intermountainroundwood.org
Email: info@roundwoodassociation.org

IRA Board of Directors

Norman Tyser, President	(307) 742-6992	ntyser@wyoming.com
Mike Sterling, Vice President	(208) 722-6837	mike@parmapostandpole.com
Rich Lane, Secretary	(406) 721-2573	rlane@naturalresourcesolutions.com
Kalvin Kovatch, Treasurer	(406) 677-2300	roundwoodwest@blackfoot.net
Darrell Miller	(406) 933-5981	darrell@marks-miller.com
Bill Baker	(605) 348-8338	sawdust@orbitcom.biz
Craig Rawlings	(406) 728-9234	crawlings@mtcdc.org

Newsletter, Classified Ads & IRA Website

Karen Kovatch, Editor	(406) 677-2932	info@roundwoodassociation.org
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2010 IRA Membership Application Form Annual Meeting & Social Registration



Business or Organization:

➤ This is how your membership will be listed on the back of the newsletter and on the IRA website.

Contact person:

Yes, I (we) will be attending the IRA Annual Meeting on Friday, March, 19th.

No, I (we) will not be attending this year.

Please mail me a receipt.

Yes, I (we) will be attending the IRA Social on Thursday, March 18th. Please plan on _____ (number of individuals to attend Social).

Yes, I (we) will be having lunch at the Annual Meeting on March 19th. Please reserve _____ meals at \$10 per person.

Lunch(s) x \$10 _____

IRA Dues for 2010 \$100 _____

Vendor Table Top Display \$50 _____

Non-member meeting registration fee: \$10 per person _____

(Reserve your room by 3.4.2010!)

TOTAL _____

Please return form and payment to:

Intermountain Roundwood Association

Calvin Kovatch, Treasurer

P.O. Box 1275, Seeley Lake, MT 59868

Contact Information for my IRA web page and newsletter mailing labels:

No changes this year. Stop here, do not check any more boxes! ☺

Please make changes as noted.

New member: Complete the remainder of this form.

Address: _____

City: _____ State: _____

Zip Code: _____

Phone: (____) _____ Fax: _____

Toll Free: [Optional] (____) _____

E-mail: _____

Website: _____

DESCRIPTION OF COMPANY

Limited to 150 words. Attach separate page or email

info@roundwoodassociation.org Remember to include one photo or image to accompany your business or organization description. You may email photo also.

PRODUCT LOCATOR CATEGORIES

Please choose all products you sell and processes which apply to your operation. This information will be used in the **Product/Member Locator** feature on the website. Call (406) 677-2300 or log on to the website www.roundwoodassociation.org/printable/Products.jsp for product description definitions:

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- Tipi Poles & Hogan Logs

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- Biomass
- Hogfuel
- Livestock Bedding

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- Doweled Rail Fencing
- Fence Posts
- Fence Rails
- Fencing Material
- Jack Leg Fencing

Gates

- Archways
- Gates

Government & Educational

- Educational
- Government
- Research

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- Landscape Products

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- Log Components
- Log Furniture

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- Tree Stakes & Crop Poles
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- Unpeeled Wood
- White Wood

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