



NEWSLETTER

Winter 2012

Production, education and marketing of quality roundwood products

President's Message

Here in the heart of winter we seem to have plenty to keep us busy. The relatively open winter in many areas is conducive for customers' projects, keeping many of you busy with orders. In addition, you are probably trying to get your inventories where they need to be for the upcoming spring and summer seasons, along with maintenance, equipment upgrades, building projects, and marketing strategies. We seem to have plenty of items on our "to do" list.

I would like to encourage you to add another item to your list that is to attend YOUR annual meeting. This is always a great opportunity for members to network with others in our chosen field. It could

be ideas from the presenters we have lined up, product ideas, and information through vendors attending the meeting or simply talking to others in our business with similar situations and problems. Your attendance makes this annual event a success.

The theme of "Movin on Up, How to Get Your Piece of the Pie" from the sitcom "The Jeffersons" was chosen this year to signify a new direction for the economy, the timber industry and more specifically the roundwood industry. We are thinking that this year we can start "movin on up" towards a better business climate. We will need to pay attention to the politics of the up-coming year, as painful as it may be, to consider candidates and policies that make the most sense for us and our industry.

I hope to see you all at our annual meeting!!!

—Bill Baker, President

Register today and win!

Register today and attend the annual meeting where you could win a **HOMEMADE PIE OR A FREE NIGHT'S LODGING!** One lucky winner will be drawn to receive free accommodations for one night at the Hilton Garden Inn courtesy of the IRA.

Two lucky winners will literally get 'their piece of the pie' as the IRA is giving away two homemade pies! Visit [www.facebook.com/Roundwood Association](http://www.facebook.com/RoundwoodAssociation) today and vote for your favorite kind of pie!



Is your business benefitting from new technology and ideas? Attend the Annual meeting in March and find out what the rest of the birds are doing!

IRA Directors Meeting
December 2, 2011
Via Teleconference

President, Bill Baker opened meeting at 9 AM.

Present: Directors Bill Baker, Darrell Miller, Jody Parker, Scott Corwin and Steve Tyser and Executive Administrator Karen Kovatch.

Jody Parker made motion to approve minutes from previous meeting, Darrell Miller second.

Treasurers Report:

Karen read Kal Kovatch's report of the following balances.

Checking (no change) \$1870.08
Vanguard \$4378.91

Note: Fall newsletter was not billed yet.

Approved by Darrell Miller and second by Scott Corwin

Old Business:

The board verified the plans and dates of the spring annual meeting: March 16, 2012 at the Hilton Garden Inn in Missoula, MT.

The social was also discussed for the day prior to the meeting. The board decided to have the social at Rowdy's Cabin just down the street. It will be a relaxed atmosphere where you can catch up with friends and meet some new members.

The board members were asked to give input on a general theme and speakers between board meetings. The ideas were discussed and a decision made on the theme. The theme for the 24th

annual meeting is: *"Movin' On Up: How to Get Your Piece of the Pie!"*

As we all look forward to the economy improving and the worst being behind us the IRA hopes to encourage all members with new ideas, encouraging results and innovative products. Don't be surprised if you hear the theme song for the TV show "The Jeffersons."

Karen Kovatch, Jody Parker and Darrell Miller all presented ideas for speakers to fit the theme and they will be contacting those potential speakers.

Annual Meeting Survey:

Steve Tyser will prepare a survey for those attending the meeting. The board would like everyone's input on the IRA, its' meetings and organization.

Board Member Status:

Darrell Miller has served the last year of his terms and Kal Kovatch is up for reelection.

The board made a list of potential board members to fill any open positions and designated members to contact these candidates.

Meeting Sponsors:

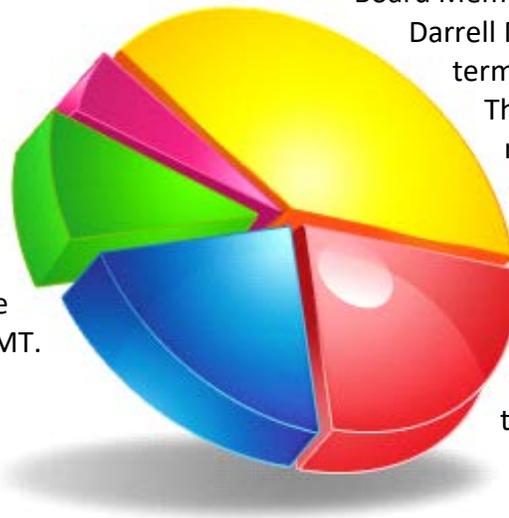
The board will visit with a few folks to see if there is interest in sponsoring the annual meeting.

New Business:

Bill Baker discussed a possibility of designating board members to oversee new committees, one committee for replacing board members when their terms were complete and a committee for general membership.

Meeting was adjourned at 10:15

-Steve Tyser, Secretary



24th Annual IRA Meeting

The 2012 IRA Annual Meeting will be on **Friday, March 16th** 2012 in Missoula, Montana. Registration begins at 8:00AM and the meeting starts promptly at 9:00AM.

Location: The meeting will once again be held at The Hilton Garden Inn, 3720 North Reserve Street. Exit 101 off I-90. (406) 532-5300
www.missoula.gardeninn.com

Lodging: Reserve your room at the Hilton by March 5th 2012 and receive the IRA rate of \$99 plus tax. Call toll free: 1 (877) 782-9444, or you may make your reservation online at www.missoula.HGI.com using Group/Convention Code "IMRW"

Lunch: The noon meal will be available on the 16th for \$15. **Please fill out the form on page 9 so we know how many to count on for lunch.**

Meeting Registration Fee: IRA members do not pay a registration fee. Cost for non-members is \$15 per person.

IRA Social: Plan to meet at 6PM **Thursday, March 15th** at Rowdy's Cabin, 4880 North Reserve Street, Missoula, MT for an informal no host social. Rowdy's is just 0.4 miles North of the Hilton.

Vendor Table Top Displays

The IRA is offering our members table top displays. The cost is \$50 per table. The vendor tables will be located in the 3200 square foot Rotunda adjacent to the meeting room.

As always, there will be many breaks during our meeting to allow members and meeting attendees to visit and peruse the various vendors. To reserve a table contact Karen Kovatch at (406) 677-2932 or email info@roundwoodassociation.org

✓ **Committed: Missoula Saws, Inc.**

Business Directory Ads

You might be wondering why there are two boxes on the Dues and Registration Form for Business Directory Ads. This is because the IRA is changing to prepayments for Business Directory ads in the IRA Newsletter.

For \$140 your advertisement runs for four issues starting with the Spring issue after the Annual Meeting and ending with the Winter issue which comes out before the Annual Meeting. Individual issue ads can be purchased also. Contact Karen Kovatch with any inquires regarding these ads.

Board Positions Open

There will be two positions open on the IRA Board of Directors in March. IRA members are encouraged to contact any Board member if they are interested in serving. Directors are eligible to serve two three year terms. The Board meets after the Annual meeting, in September and conducts two teleconference call meetings (June and early December.)

IRA on Facebook

The IRA now has a page on the social networking website Facebook. The web address is: www.facebook.com/RoundwoodAssociation

'Like' the IRA for all the latest updates, forms and roundwood news. Best of all you can vote on your preferred kind of pie, ensuring the pie you win at the Annual Meeting is your favorite!



24th Annual IRA Meeting Tentative Agenda

Friday, March 16th 2012 ❖ Hilton Garden Inn ❖ Missoula, Montana

MOVIN' ON UP, HOW TO GET YOUR PIECE OF THE PIE!

8:00AM	<i>Registration- South Rotunda</i>	Kalvin Kovatch, Treasurer
9:00	<i>Welcome & Introductions-Salons E & F</i>	Bill Baker, President
9:30	<i>Getting our Piece of the Pie as a Vendor</i>	Brian Miller, Missoula Saws, Inc.
9:50	<i>Break</i>	
10:00	<i>Introduction of Board Nominees</i>	Bill Baker, President
10:15	<i>Social Media Madness</i>	Dan Deining, Innovative Solutions Group
10:45	<i>Break</i>	
11:00	<i>Life Cycle Assessments of Treated Wood</i>	Stephen Smith, Consulting Engineer
12:00PM	<i>Lunch- Salon G</i>	Signature Roasted Meat Buffet
1:00	<i>Recently Developed Wood Preserving Systems</i>	Jim Basler, Osmose, Inc.
1:30	<i>Election of Officers & Adjournment</i>	Bill Baker, President



Visit the IRA Facebook page today.

- Find forms
- Comment
- Ask questions
- See Photos
- Share Information
- Vote on your favorite kind of pie!

Annual Meeting Speaker Profiles

Brian Miller of Missoula Saws, Inc. went to work for his father in 1986 repairing saw blades. In 1990, his father moved him into outside sales, traveling and calling on customers. In 2000, his dad moved him into inside sales and grooming him for his retirement in 2003. Brian will give the history of Missoula Saws and what they have done to focus on markets other than major sawmills. He will also talk about investments they have made in their repair shops to provide a quality products and new products they promote, service and sell.

Jim Basler of Osmose, Inc. has forty years of experience dealing with wood and the wood preservative industry including retail and manufacturing. He deals primarily in wood preservative engineering, quality control, sales and marketing. Jim will be discussing recently developed wood preserving systems and their chemistry.

Stephan Smith is a Professional Engineer, registered in Montana, Idaho, and California who graduated from University of Idaho with a B.S. in Civil Engineering. Stephen offers engineering and environmental consulting to businesses in oil, gas, and other natural resources, forestry, wood preserving, agriculture, and manufacturing sectors. He has extensive experience in plant engineering and problem solving, life-cycle assessment, environmental management, environmental assessments, permitting of facilities for processing wastewater, storm water, and air media, operations, project management, risk assessment, site investigation and cleanup, boilers and combustion systems, advocacy, and regulatory affairs.

Stephan is one of two authors that have been completing a series of Life Cycle Assessments of treated wood products for the Treated Wood Council. LCAs cover ACQ treated deck lumber, borate treated framing lumber, pentachlorophenol treated utility poles, creosote treated railroad ties, CCA treated highway guardrail posts, and CCA treated marine piling. He will present a summary of the LCA process and the findings, including comparisons to alternative materials.

Once upon a time, **Dan Deininger** was an office manager at Loon Lake Post & Pole, north of Spokane. After that he formed Spokane Wood Products - a manufacturer of pallets and waterbeds. In 1985, he moved into the personal computer hardware and software market...and since 1994, the internet. Currently his Helena, Montana based web design and publishing company, Innovative Solutions Group, hosts 350 websites, including 10 customized Facebook Business sites.

Three of these speakers have been to all the IRA Annual Meetings in recent memory. The other speaker worked at a postyard 30 years ago...It's shaping up to be an excellent agenda!

Dan will give us an overview of Social Media platforms with emphasis on Facebook for Business. What is social media? What are the different platforms? What are the differences? Which ones or one or any should you be using? What is a Facebook "business page"? How do you set one up?

Advertise in the IRA Newsletter!

Contact Karen Kovatch at
(406) 677-2932

or email
info@roundwoodassociation.org



Past IRA President Injured

Doug Dove, past president of the IRA and owner of the former postyard, Turtle Dove Post & Rail, was critically injured on January 3rd while working at the old Smurfit-Stone Container mill site.

Doug was doing demolition and cleanup work for Industrial Technologies Corporation. Apparently, he was cutting a baffle out of a tank when the piece fell on him. Doug was pinned for an undetermined amount of time before a coworker discovered him.

Fortunately, paramedic and emergency crews were already onsite due to a separate fire call. Doug was transported to the hospital with broken ribs and suffering from seizures after paramedics revived him with a defibrillator.

After spending almost four weeks in the hospital, Doug has been moved to Providence Center in Missoula to begin rehabilitation. You can follow Doug's progress on <http://www.caringbridge.org/visit/dougdove>



Doug and his wife, Tammy at Christmas time. The IRA wishes the Dove family strength and hope during Doug's recovery. We are pretty certain all those years of cutting posts has made Doug tougher than most!

Stork Report

Darrell and Karen Miller of Marks-Miller Post & Pole in Clancy are the proud grandparents of a new grandson, Henry! Congratulations and perhaps he'll make an appearance at the Social in March!

Changing of the Guard

Former IRA President, Leo Pfendler and his wife Sherry, from Pfendler Post and Pole, Inc. in Drummond, MT are proud to announce their son, Christian has moved back home and is in the process of learning the ropes of the family business.



The fishing Pfendlers not only play together but now work together too!

Leo reports that Christian worked for eleven years as welder and mechanic in Billings, MT. *(Editor's Note: Two skills that will serve him well while running a postyard!)*

Christian and his wife, Doreen have four children (a boy and three girls) and just purchased a home in Drummond as well. Leo hopes to become 'semi-retired' by fall however it wasn't clear if Sherry was fully aware of this plan! ☺

Business Directory

Please support our sponsors!



Zedco Industries
"Making it Round"

Manufacturing state of the art rounding/doweling machines.

#14-2337 Townline Rd. Abbotsford, BC V2T 6G1
Phone (604) 855-3873 Fax (604) 855-9623
Web: zedcoindustries.com E-mail: info@zedcoindustries.com

Osmose, Inc.

First in Making Wood Last

Providing Full Service to The Intermountain Region

- MicroPro®
- FirePRO®
- CCA
- NatureWood®
- Advance Guard®

WESTERN REPRESENTATIVES (360) 225-1734 FAX (360) 225-1735	For more information visit www.osmosewood.com	EASTERN REPRESENTATIVES (800) 241-0240 FAX (770) 229-5225
--	--	--

Each of these products are produced by independently owned and operated wood preserving facilities. MicroPro, NatureWood, FirePRO, and Advance Guard are registered trademarks of Osmose, Inc. © 3/2009

Your Single Source Solution



Missoula
1-800-735-7161

Kalispell
1-877-895-7297

and Saw Performance Specialists

www.missoulasaws.com



**2012
Vendor**

Brian C. Miller Bus: (406) 721-2580 Fax: (406) 728-2557
 Cell: (406) 370-2900 Email: brian@missoulasaws.com
 P.O. Box 16005 – 212 Commerce Street, Missoula, MT 59808



Mills: Production Post and Pole Machinery

(877) 449-3464 (406) 449-3464

www.roundwoodsystems.com

808 Florence Street
Helena, MT 59601

ARCH WOOD PROTECTION, INC.

PRESSURE-TREATED WOOD

Wolmanized® Outdoor® wood
 Chemonite® ACZA-treated wood
 Dricon® FRT wood

DIP/SPRAY TREATMENTS

AntiBlu® sapstain control products,
 mold inhibitors & specialties

www.WolmanizedWood.com

MONTANA
MANUFACTURING

406-466-2140

2"-10" Dowel Mills, Post
 Pointers, Diameter Sorters,
 Splitting Saws, Gang Drills,
 Tenon Mills, Conveyors,
 Live decks, Knife Sharpeners



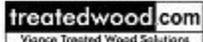
www.montanamfg.com



BRIAN DELBRUECK
 O: 425.373.0027
 M: 704.906.8648
bdelbrueck@viance.net

CCA Preserve ACQ D-Blaze FRTW
 TimberSaver40 TimberSaverPT

Plant Design, Engineering and Technical Support



Poles, Inc.

Wood Pole Maintenance Solutions

Copper Naphthenate Solutions
 Archway Treatments
 Pole Bandages

Randy S. Gross
Office: (719) 685-0444
randy@poles.com
www.poles.com

Membership Information

Meetings

New Members



Members are encouraged to participate in the quarterly director meetings throughout the year as well as our annual meeting on March 16th 2012. The board conducts four meetings, usually two teleconference meetings and two physical meetings each year. Members are welcome to raise concerns and contact directors with specific issues and any questions.

The next Board of Directors meeting will be on **Friday, March 16th 2012** following the 24th Annual Meeting in Missoula, MT. All members are welcome and encouraged to participate. Contact President, Bill Baker for more information.

Advertising

Business Directory Ads:
Contact Karen Kovatch (406) 677-2932 or
info@roundwoodassociation.org

IRA Websites

Log on at:
www.intermountainroundwood.org
www.facebook.com/RoundwoodAssociation
Email: info@roundwoodassociation.org

Thank you for inquiring about the Intermountain Roundwood Association.

Our organization is a nonprofit corporation representing the economic, educational, and social interests of roundwood producers. Anyone engaged in or interested in the harvesting, manufacturing, or marketing of small roundwood and associated products is eligible for membership in our organization.

Our association has been working for a consistent and stable supply of raw materials; presenting a united voice to government agencies and congressional delegations on those issues facing our association; working with government agencies on hazardous waste disposal alternatives; working to find State and Federal loan opportunities for small businesses; locating new out of region markets for members products; providing information on State and Federal Regulations; distributing a quarterly newsletter with pertinent information; providing advice to members in their dealings with governmental regulatory and land management agencies; and educating the public on the need to thin timber stands to provide a healthy environment and prevent stand-destroying fires.

IRA Board of Directors

Bill Baker, President	(605) 348-8338	btpsawdust@gmail.com
Jody Parker, Vice President	(605) 269-2233	jodyp@hillspg.com
Steve Tyser, Secretary	(307) 742-6992	lodgepole@wyoming.com
Kalvin Kovatch, Treasurer	(406) 677-2300	roundwoodwest@blackfoot.net
Darrell Miller	(406) 933-5981	darrell@marks-miller.com
Scott Corwin	(307) 367-6267	pickaroottimber@centurytel.net
Kelly Gebhardt	(406) 323-2679	kellyngebhardt@gmail.com

Newsletter, Advertisements & IRA Website

Karen Kovatch, Editor (406) 677-2932 info@roundwoodassociation.org

2012 IRA Membership Application Form

Business or Organization: _____ Contact person: _____

✓ This is how your membership will be listed on the back of the newsletter and on the IRA website.

Annual Meeting Registration

- Yes, I (we) will be attending the IRA Annual Meeting on Friday, March, 16th. *(Reserve your room by March 5th!)*
 No, I (we) will not be attending this year.

- Yes, I (we) will be having lunch at the Annual Meeting on March 16th. Please reserve _____ meals at \$15 per person.

1

Lunch(s) x	\$15	_____
<input type="checkbox"/> IRA Dues for 2012	<input type="checkbox"/> Facebook	\$100 _____
<input type="checkbox"/> Non-member registration fee	\$15	_____
<input type="checkbox"/> 2011 Business Directory Ads	\$140	_____
<input type="checkbox"/> 2012 Business Directory Ads	\$140	_____
<input type="checkbox"/> Vendor Table Top Display	\$50	_____
	TOTAL	_____

Please return form and payment to:

Intermountain Roundwood Association
Kalvin Kovatch, Treasurer
P.O. Box 1275, Seeley Lake, MT 59868

Contact information for my IRA web page and newsletter mailing labels:

- No changes this year. Stop here, do not check any more boxes! ☺

- Please make changes as noted.

- New member: Complete the remainder of this form.

Address: _____

City: _____ State: _____

Zip Code: _____

Phone: (____) _____ Fax: _____

Toll Free: [Optional] (____) _____

E-mail: _____

Website: _____

Official Use Only: Web List

DESCRIPTION OF COMPANY

Limited to 150 words. Email

info@roundwoodassociation.org Remember to attach one photo or image to accompany your business or organization description.

PRODUCT LOCATOR CATEGORIES

Please choose all products you sell and processes which apply to your operation. This information will be used in the **Product/Member Locator** feature on the website. Call (406) 677-2300 or log on to the website www.roundwoodassociation.org/printable_Products.jsp for product description definitions:

- | | |
|---|--|
| <input type="checkbox"/> Architectural & Structures | <input type="checkbox"/> Guardrail Posts |
| <input type="checkbox"/> Architectural Products | |
| <input type="checkbox"/> Engineered Structures | <input type="checkbox"/> Jump Rails |
| <input type="checkbox"/> Gazebos & Kiosks | <input type="checkbox"/> Horse Jump Rails |
| <input type="checkbox"/> Hand or Deck Railings | |
| <input type="checkbox"/> Pole Barns | <input type="checkbox"/> Landscape Products |
| <input type="checkbox"/> Tipi Poles & Hogan Logs | <input type="checkbox"/> Landscape Products |
| | <input type="checkbox"/> Log Furniture & Log Home Components |
| <input type="checkbox"/> Biomass | <input type="checkbox"/> Log Components |
| <input type="checkbox"/> Biomass | <input type="checkbox"/> Log Furniture |
| <input type="checkbox"/> Hogfuel | |
| <input type="checkbox"/> Livestock Bedding | |
| | <input type="checkbox"/> Poles & Stakes |
| <input type="checkbox"/> Fencing | <input type="checkbox"/> Building Poles |
| <input type="checkbox"/> Corral Rails or Panels | <input type="checkbox"/> Tree Stakes & Crop Poles |
| <input type="checkbox"/> Doweled Rail Fencing | <input type="checkbox"/> Utility Poles |
| <input type="checkbox"/> Fence Posts | |
| <input type="checkbox"/> Fence Rails | <input type="checkbox"/> Professional Services |
| <input type="checkbox"/> Fencing Material | <input type="checkbox"/> Consulting |
| <input type="checkbox"/> Jack Leg Fencing | <input type="checkbox"/> Forestry |
| | <input type="checkbox"/> Professional Services |
| <input type="checkbox"/> Gates | |
| <input type="checkbox"/> Archways | <input type="checkbox"/> Treating & Milling Services |
| <input type="checkbox"/> Gates | <input type="checkbox"/> Custom Sawing & Machining |
| | <input type="checkbox"/> Treating Facility |
| <input type="checkbox"/> Government & Educational | |
| <input type="checkbox"/> Educational | <input type="checkbox"/> Wood Protection |
| <input type="checkbox"/> Government | <input type="checkbox"/> Barrier Wrap |
| <input type="checkbox"/> Research | <input type="checkbox"/> Wood Preservatives |
| | <input type="checkbox"/> Wood, Lumber & Barkies |
| <input type="checkbox"/> Hardware & Equipment | <input type="checkbox"/> Doweled Products |
| <input type="checkbox"/> Handling Equipment | <input type="checkbox"/> Doweled Wood |
| <input type="checkbox"/> Hardware | <input type="checkbox"/> Hand-peeled Wood |
| <input type="checkbox"/> Manufacturing Equipment | <input type="checkbox"/> Lumber |
| <input type="checkbox"/> Shipping & Packaging | <input type="checkbox"/> Machine-peeled Wood |
| Materials | <input type="checkbox"/> Treated Wood |
| | <input type="checkbox"/> Unpeeled Wood |
| <input type="checkbox"/> Highway Products | |
| <input type="checkbox"/> Barn Poles | |

4

INTERMOUNTAIN ROUNDWOOD ASSOCIATION

2011 Members

Allweather Wood, Inc.
Arch Wood Protection
Baker Timber Products, Inc.
BJ Timber Consulting
Bouma Post Yards
CST, Creative Solutions for Trees
Doubletree Logging
Eagle Post & Pole
Forest Business Network, LLC
Forest Concepts. LLC
Forest Products Distributers, Inc.
Gebhardt Post Plant & Sawmill
Hamilton Hinge Company
Hanson Log Products
Hills Products Group
Hunt's Timbers, Inc.
John Jump Trucking, Inc.

Lodgepole Products ,Inc.
Marks-Miller Post & Pole, Inc.
MDH Consulting, LLC
Missoula Saws, Inc.
Montana Manufacturing
Montana Wood Products Association
Myrstol Post & Pole Company
Northwest Management, Inc.
Osmose, Inc.
Panhandle Forest Products
Parma Post & Pole, Inc.
Pfendler Post & Pole, Inc.
Pickaroon Timber Products, Inc.
Pineda Post & Poles, Inc.
Plum Creek Timber
Poles, Inc.
Porterbilt Company, Inc.

Ranch Creek, Ltd.
Ranch Service & Supply Co.
Rocks & Pines Forest Products
Roundwood West Corporation
Stephen T. Smith Consulting
Sullivan & Mann Lumber Co., Inc.
T & C Fencing, Inc.
Thunderbolt Wood Treating
Timber Products Inspection
Tricon Timber, LLC
United Wood Products, Inc.
USFS, Seeley Lake Ranger District
Vintage Woods, Inc.
Western Wood Preservers Institute
Wheeler Lumber, LLC
WoodDoc.com
Zedco Industries Ltd.



NEWSLETTER

P.O. Box 1275

Seeley Lake, MT 59868

PRSR STD
US POSTAGE
PAID
MISSOULA, MT
PERMIT NO 569

The view is always better with roundwood!



*Winter time split rail fence courtesy of Hunt's
Timbers, Inc. in St. Ignatius, MT.*